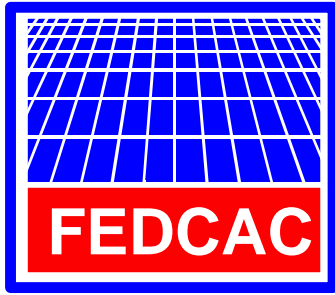
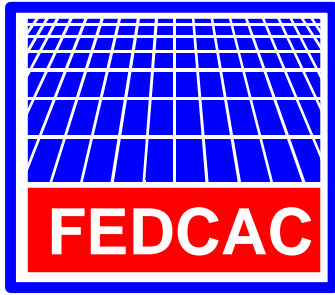


Virtual Data Center Services (VDCS) Contract



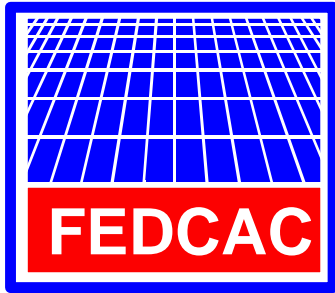
Virtual Data Center Services Contractors

- **Computer Sciences Corporation**
- **SunGard Computer Systems Inc.
Teamed with GTE**
- **Unisys Corporation
Teamed with Affiliated Computer Services**

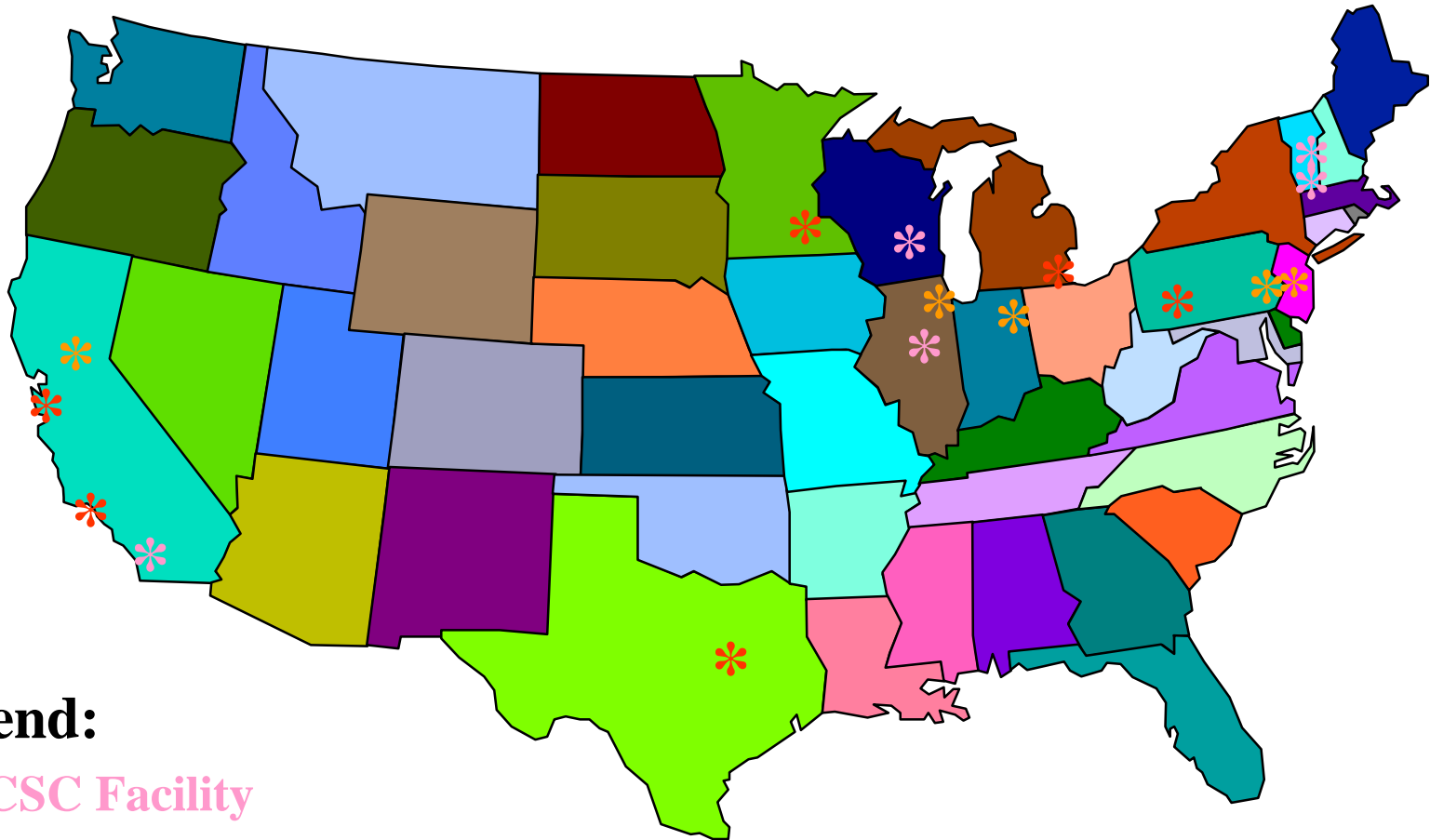


Contract Overview

- **Ten Year Life**
- **\$6 Billion Maximum**
- **Nonmandatory Service Contract**
- **Available To All Federal Agencies**
- **Task Order Driven**



VDCS Contractor Facility Locations



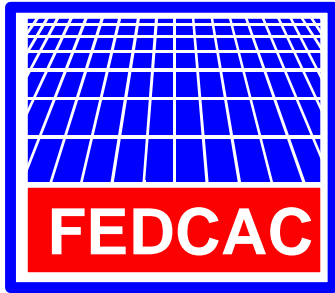
Legend:

* = CSC Facility

* = Unisys Team Facility

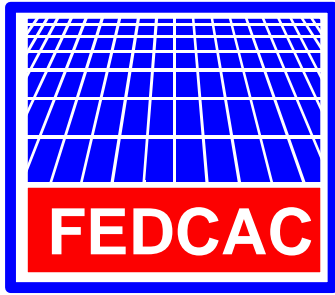
* = SunGard Team Facility

Federal Telec  mmunications Service



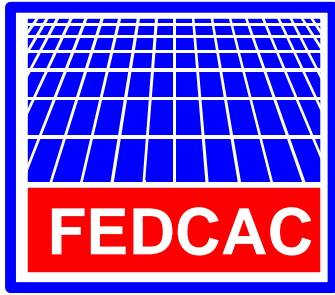
VDCS Contractor Facilities Approximate Capacity

- **CSC**
 - **3,477 IBM/IBM Compatible MIPS**
 - **135 Unisys MIPS**
- **Sungard Team**
 - **3,116 IBM/IBM Compatible MIPS**
 - **161 Unisys MIPS**
- **Unisys Team**
 - **3,250 IBM/IBM Compatible MIPS**
 - **2,438 Unisys MIPS**



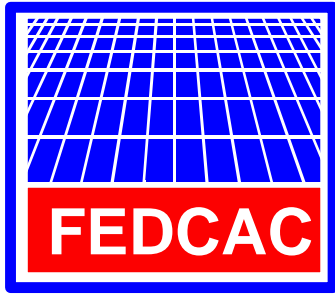
Contract Scope

- **Primary Data Processing and Support Services at Contractor's Facility**
 - **Hardware**
 - **Software**
 - **Technical Support**
- **Mainframe Platforms Supported**
 - **IBM/IBM-Compatible**
 - **UNISYS**
 - **Digital**
 - **Honeywell**



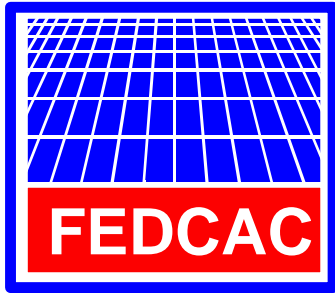
Out Of Scope

- **Government Owned, Contractor Operated Facilities Management**
- **IT Hardware Asset Disposal**
- **Long Haul Telecommunication Lines**
- **Application Software Development**



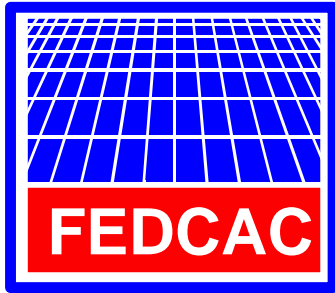
Services Available

- **Migration Planning and Support**
- **Information Processing**
 - **Data Processing**
 - **Data Storage**
 - **Data Distribution**
 - **Production Control**
 - **Help Desk**
 - **Capacity Management**
- **Technical Support**
 - **Systems Engineering**
 - **Systems Programming**
 - **Application/Communication Refinements**
 - **Training**



Information Processing Services

- **Predefined and Prepriced Services (Ceiling Rates)**
 - CPU
 - DASD
 - Tape
 - RAID
 - Optical Storage
 - Printing
- **Client-Specific (Cost To be Negotiated)**
 - Network Support (From Demarcation Point)
 - Client-Site Printing
 - Specialized Disaster Recovery
 - Security Requirements Beyond C2
 - Y2K



Predefined and Prepriced Services

Sample IBM-Compatible Platforms

➤ CPU

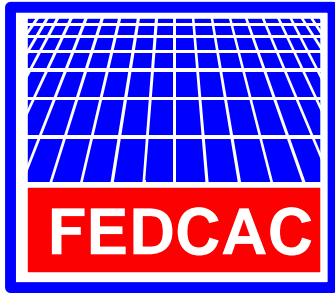
- **Amdahl 5995 2570M/ 8670M**
- **IBM 9021-711 - 9672-RX4**

➤ DASD

- **EMC 5500-9M32/9S36**
- **Amdahl 6100-200 - 6390-X2F**

➤ Tape

- **StorageTech ACS 9360 - 9310**
- **StorageTech 4490/4480**
- **IBM 3490-E10 - 3490-B20**



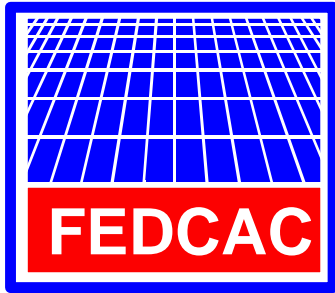
Task Order Service Objectives

➤ Workload Perspective

- **Emphasis On Processing Needs**
- **Greater Economy**
- **Dynamic Environment**
- **Contractor Manages Capacity**

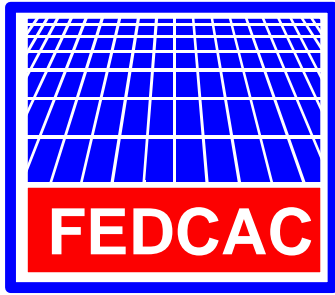
➤ Capacity Perspective

- **Emphasis On Capacity**
- **Mirroring Current Data Center**
- **Agency Manages Workload**



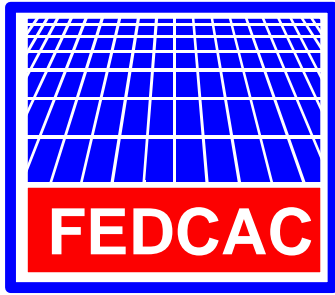
Workload Perspective

- **Workload Requirements Drive Contractor Outsourcing Services**
- **Physical and/or Functional Duplication Of Hardware and Software Environment Is Not Mandatory**
- **Contractor Outsourcing Service Is Provided In A Dedicated (Virtual) Environment To Ensure Maximum Portability**
- **Contractor Outsourcing Service Supports Current and Projected Workload**
- **New or Additional Workloads Will Be Handled As Modifications To Task Order**



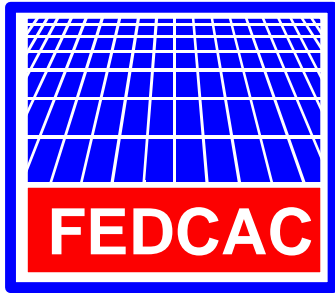
Capacity Perspective

- **Capacity Requirements Drive Contractor Outsourcing Services**
- **Physical and/or Functional Duplication Of Hardware and Software Environment Is Desired**
- **Contractor Outsourcing Service Is Provided In A Dedicated (Virtual) Environment To Ensure Maximum Portability**
- **Contractor Outsourcing Service Supports Capacity Specified**
- **Additional Capacity Will Be Handled As A Modification To Task Order**



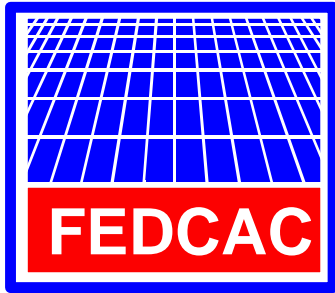
FEDCAC/Agency VDCS Partnership Process

- **Determine if VDCS Services are Appropriate**
- **Establish Basic Agreement/Project Element Plan**
- **Agency Requirements Definition**
- **Develop Task Order Request**
- **Task Order Request Issuance and Award**



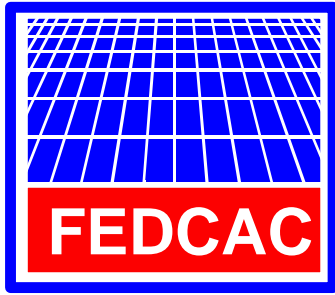
FEDCAC's Role

- **Contract Administrator for Master IDIQ Contract**
 - **Perform Contract Management**
 - **Provide Common Task Order Request Package**
 - **Monitor Task Orders and Resolve Major Issues**
 - **Track Task Order Service Pricing**
 - **Modify Master Contract**
 - **New Services**
 - **Technology Refreshment**



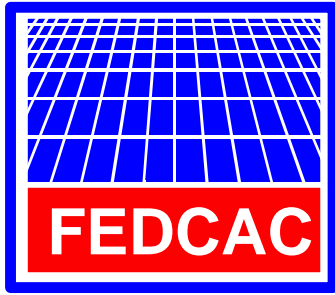
FEDCAC's Interim Role

- **Issuance and Award of Task Order Requests**
 - **Review Operational Objectives Review/Survey**
 - **Develop Task Order Request**
 - **Issue Task Order Request**
 - **Coordinate and Monitor Due Diligent Site Visits**
 - **Negotiate Task Orders**
 - **Award Task Order**



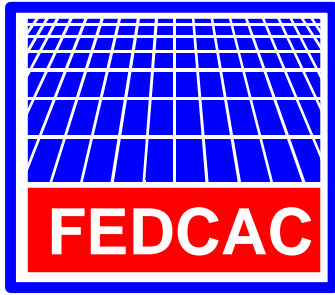
FEDCAC's Optional Role

- **Task Order Administration**
 - **Technical Functions**
 - **Contracting Functions**
 - **Administrative Functions**



Client Agency Role

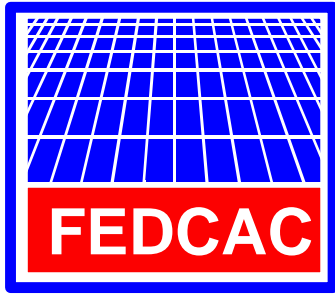
- **Define Outsourcing Operational Objectives**
- **Sponsor Due Diligent Site Visits**
- **Evaluate Task Order Proposals**
- **Administer Task Order**
 - **Technical Functions**
 - **Contracting Functions**
 - **Administrative Functions**
- **Report all Task Order Contracting Actions to FEDCAC**



Agency Outsourcing Operational Objectives

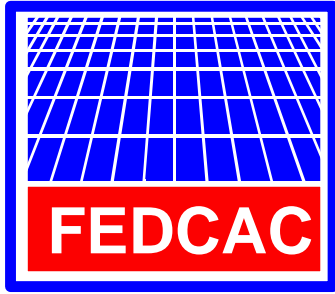
➤ Operational Objectives Survey

- Assets
- Points Of Contact
- Resource Utilization
 - Current Utilization Statistics
 - One Year Of Reports
- Workload Statistics
 - Current
 - Planned
- Service Level Requirements
- Network Diagram
- RMF/SMF Extracts (Within Last Year)
 - Peak, Low, and An Average Month



FEDCAC VDCS Funding

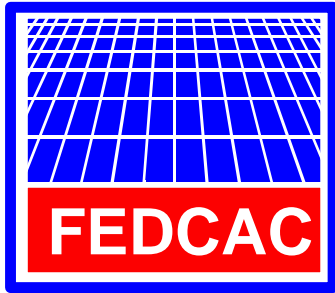
- **1% Task Order Service Fee**
 - **Projected To Cover Master IDIQ Contract Administration Costs**
 - **Included in Contractors' Proposed Task Order Prices**
 - **Agencies Pay Contractor Directly**
 - **Contractor Reimburses GSA/FEDCAC**
 - **Subject To Periodic Review To Determine Applicability**



FEDCAC VDCS Funding

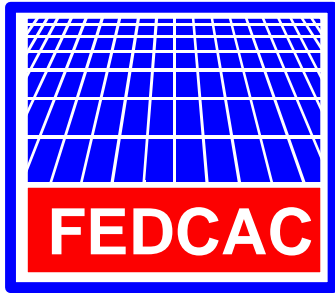
➤ Direct Agency Obligated Funds

- Cost Reimbursable Fee For Service**
- Support Complex, Protracted Task Order Request Issuance and Award**
- Support Task Order Administration**
- Funds Flow Through The IT Fund**



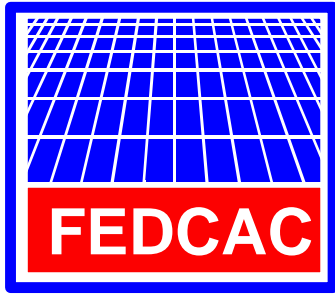
Task Order Request Structure

- **Project Management Plan (Mandatory)**
- **Migration (Optional)**
- **Operations Period 1 (Optional)**
 - **3 Years**
 - **Contingent on FY Funding**
- **Operations Period 2 (Optional)**
 - **Up To 3 Years**
 - **Contingent on FY Funding**
- **Operations Period 3 (Optional)**
 - **Up To 4 Years**
 - **Contingent on FY Funding**



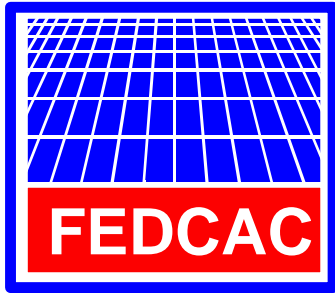
Task Order Request Guidelines

- **Government Reserves Right To Re-negotiate Prices At End Of Operations Period 1 and 2**
- **Contractor Can Initiate Lowering Of Prices Prior To Completion Of Operations Periods**
- **Ability To Direct Task Orders To Contractor**
 - **New Work Within Same Agency**
 - **Unique Requirement**
- **Technology Refreshment At Discretion Of Contractor**
 - **With Advance Notice**
 - **No Negative Impact To Agency Task Order**



Task Order Request Process

- **10 Weeks From Task Order Request Issuance To Award**
- **Task Order Requirements With Precise Operational Objectives**
- **Up To Five Days Due Diligence Per Contractor At Agency Data Center**
- **Proposal**
 - **Written Technical and Cost Proposals**
 - **Oral Presentation**
- **Award**
- **Initial Task - Project Management Plan**



VDCS Points Of Contact

➤ **FEDCAC**

- **Ms. Mary Doherty, CO (617) 860-7103**
mary.doherty@gsa.gov
- **Ms. Wanda M. Smith, COR (703) 756-4143**
wandam.smith@gsa.gov

➤ **Computer Sciences Corporation**

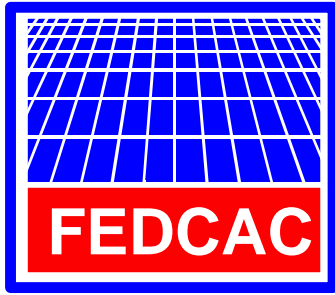
- **Ms. Maryke Guild (301) 572-3628**
mguild@cscmail.csc.com

➤ **SunGard Computer Systems Inc.**

- **Ms. JoAnn Williams (703) 708-1914**
jwilliams@sungard.com

➤ **Unisys Corporation**

- **Mr. Robert Shohan (703) 556-5571**
shohanr@federal.unisys.com



Virtual Data Center Services Contractors

- **Computer Sciences Corporation**

Corporate Profile @ www.csc.com

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Teamed with GTE

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